

BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA  
COLUMBIA, SOUTH CAROLINA

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DECEMBER 18, 2019

2:53 P.M.

NDI 2019-38-G:

SOUTHERN ENVIRONMENTAL LAW CENTER — Request for an Allowable Ex Parte  
Briefing to Discuss Atlantic Coast Pipeline

**ALLOWABLE EX PARTE  
BRIEFING**

**COMMISSION MEMBERS PRESENT:** Comer H. 'Randy' RANDALL, *Chairman*; Florence P. BELSER, *Interim Vice Chairman*; and COMMISSIONERS Thomas J. 'Tom' ERVIN, Swain E. WHITFIELD, and G. O'Neal HAMILTON

ADVISOR TO COMMISSION: Joseph Melchers  
GENERAL COUNSEL

**STAFF:** Jerisha Dukes, Esq., and C. Jo Anne Wessinger-Hill, Esq., Legal Advisory Staff; William O. Richardson and John Powers, Technical Advisory Staff; Jackie Thomas, Information Technology Staff; Melissa Purvis, Livestream Technician; Jo Elizabeth M. Wheat, CVR-CM/M-GNSC, Court Reporter; and Hope Adams, Hearing Assistant

**APPEARANCES:**

**J. BLANDING HOLMAN, IV, ESQUIRE**, representing SOUTHERN ENVIRONMENTAL LAW CENTER, together with **WILL CLEVELAND, ESQUIRE** [Senior Attorney / Southern Environmental Law Center] and **EDDY MOORE** [Energy Program Director / Coastal Conservation League], Presenters

**ANDREW M. BATEMAN, ESQUIRE**, Designee of the Executive Director of the SOUTH CAROLINA OFFICE OF REGULATORY STAFF

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**PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA**

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Note: For identification of additional referenced materials and/or links for same, please see correspondence to be filed by the Office of Regulatory Staff Designee

Please note the following inclusions/attachments to the record:

- Presentation Slides
- "Assessment of South Carolina Natural Gas Pipeline Capacity" of August 2018 by Skipping Stone
- "The Least-Cost Resource Plan for Santee Cooper" of 9/12/2019 by Synapse Energy Economics



P R O C E E D I N G S

**CHAIRMAN RANDALL:** We'll call us back into session. Good afternoon, everybody. Welcome to this afternoon's allowable ex parte briefing. I'll ask Mr. Melchers to read the docket for us.

**MR. MELCHERS:** Thank you, Mr. Chairman and Commissioners. We are here pursuant to a Notice of Request for Allowable ex parte briefing, scheduled for today, December 18th, immediately following the Commission's 2 p.m. business meeting here in the Commission's hearing room.

The party requesting the briefing is the Southern Environmental Law Center. And the subject matter to be discussed today is: The Atlantic Coast Pipeline.

Thank you, Mr. Chair.

**CHAIRMAN RANDALL:** Thank you.

Mr. Bateman, we'll let you give your ORS instructions, and then we'll turn it over to Mr. Cleveland and Mr. Moore.

**MR. BATEMAN:** Good afternoon, Mr. Chairman, members of the Commission, Madam Vice Chairman – congratulations. My name is Andrew Bateman, and I'm an attorney with the South Carolina Office of Regulatory Staff, and I'm here as a designee for

1 the Executive Director of the Office of Regulatory  
2 Staff, at this allowable ex parte being presented  
3 by the Southern Environmental Law Center.

4 As the ORS representative, it is my duty to  
5 certify the record of this proceeding to the Chief  
6 Clerk of the PSC within 72 hours that this briefing  
7 was conducted in compliance with the provisions of  
8 South Carolina Code Annotated Section 58-3-260(C).  
9 The ORS representative's responsibility and  
10 statutory duty in this proceeding is to attend a  
11 briefing and file a written certification that such  
12 briefing was conducted in compliance with the  
13 provisions of that section.

14 It's up to the presenters, Commissioners,  
15 Commission Staff, and all attendees, to ensure that  
16 the actions here today follow the provisions of  
17 Section 58-3-260(C). That's the purpose of the  
18 statement that you need to sign and return to the  
19 desk in the back of the room when you leave today.

20 The requirements of that section are, in part,  
21 that the allowable ex parte be confined to the  
22 subject matter which has been noticed. By limiting  
23 discussion to the subject matter noticed, the  
24 statute creates a narrow exception to the general  
25 prohibition against ex parte communications. In

1           this case, the issue noticed is “The Atlantic Coast  
2           Pipeline.” Therefore, I ask that everyone here  
3           please refrain from discussing any matters not  
4           related to that subject.

5           Second, the statute prohibits any  
6           participants, Commissioners, or Commission Staff  
7           from requesting or giving any commitment,  
8           predetermination, or prediction regarding any  
9           action by any Commissioner as to any ultimate or  
10          penultimate issue which either is or is likely to  
11          come before the Commission.

12          Third, I’d ask that the participants,  
13          Commissioners, and Staff refrain from referencing  
14          any reports, articles, statutes, or documents of  
15          any kind, that are not included in today’s  
16          presentation, to prevent the need for myself or the  
17          folks from the Southern Environmental Law Center  
18          from having to try and track down copies or links  
19          of these documents to include in the record. As  
20          none of the information contained in the  
21          presentation appears to have been marked or  
22          requested to be granted confidentiality, I’d ask  
23          that presenters refrain from referencing or  
24          discussing any materials over which they’d like to  
25          maintain confidentiality. If presenters decline to

1 provide such information to Commissioner questions  
2 here today, please understand.

3 Finally, if I've counted my days correctly,  
4 the material corresponding to today's proceeding  
5 will be posted on the Commission's website by the  
6 end of the day next Friday. Any document  
7 referenced or utilized today should be included in  
8 that posting.

9 Again, please make sure to read, sign, and  
10 return the certification form which you were given  
11 at the door when you came in today. This form  
12 needs to be signed by each attendee to satisfy the  
13 requirements contained in South Carolina Code  
14 Annotated Section 58-3-260(C) have been complied  
15 with.

16 This concludes my remarks. Thank you, Mr.  
17 Chairman.

18 **CHAIRMAN RANDALL:** Thank you, Mr. Bateman.

19 Okay. Mr. Cleveland, Mr. Moore, we will turn  
20 it over to you – oh, Mr. Holman.

21 **MR. HOLMAN:** Yes.

22 **CHAIRMAN RANDALL:** Everybody – I was just  
23 commenting how, you know, people like to get there  
24 so they can play to the worldwide audience, so –

25 [Laughter]

1                   – welcome, Mr. Holman.

2                   **MR. HOLMAN:** Thank you, Chairman Randall  
3 and –

4                   **CHAIRMAN RANDALL:** Are you on, right there? I  
5 just wanted to make sure.

6                   **MR. HOLMAN:** [Indicating.] Now?

7                   **MR. MELCHERS:** One more time.

8                   **MR. HOLMAN:** [Indicating.]

9                   **MR. MELCHERS:** There you go.

10                  **MR. HOLMAN:** Thank you, Chairman Randall  
11 and –

12                  **CHAIRMAN RANDALL:** There you go.

13                  **MR. HOLMAN:** – Madam Interim Vice Chair –

14                  **VICE CHAIRMAN BELSER:** Interim.

15                  **MR. HOLMAN:** – Belser. Congratulations.

16                  Thank you, members of the Commission. It's my  
17 pleasure to introduce Eddy Moore, who is the Energy  
18 Program Director at the Coastal Conservation  
19 League, today, and a South Carolina native, and  
20 also Will Cleveland, South Carolina native but now  
21 in SELC's Virginia office, senior attorney working  
22 on energy issues up there and down here. And  
23 they're here to talk to you about the Atlantic  
24 Coast Pipeline and some background on that issue.  
25 I've told them to keep it peppy, because we're at 3

1 p.m., and it's the witching hour, and I'm sure they  
2 will deliver on that.

3 **CHAIRMAN RANDALL:** Thank you. Welcome.

4 **MR. WILL CLEVELAND, ESQ. [SELC]:** Thank you,  
5 Chairman Randall. Again, Will Cleveland, with the  
6 Southern Environmental Law Center. It's a pleasure  
7 to be here today and be back home in South  
8 Carolina, and we really greatly appreciate the  
9 Commission's indulgence in letting us give this  
10 presentation.

11 [Reference: Presentation Slide 2]

12 Mr. Moore and I are going to break this up  
13 into two parts. The first part is going to be Mr.  
14 Moore's discussion of South Carolina's existing  
15 natural gas interstate transmission system,  
16 specifically a study that we had commissioned by  
17 Skipping Stone on that very topic. He's also going  
18 to talk to the Commission about industrial users in  
19 South Carolina, and the best way to meet their  
20 consumption needs. He's also going to talk briefly  
21 about the various utilities in South Carolina and  
22 their needs for natural gas when it comes to  
23 electricity generation, at which point I'm going to  
24 take it over, and I'm going to give the Commission  
25 a quick and peppy dive into all the work that we've

1           been doing on the Atlantic Coast Pipeline,  
2           specifically the ownership model, the revenue  
3           streams associated with that pipeline, the claims  
4           that certain utilities have made about the need for  
5           the Atlantic Coast Pipeline in terms of  
6           reliability, and certain claims the utilities have  
7           made about the cost and pricing of that pipeline.

8           With that, I'm going to turn it over to Mr.  
9           Moore.

10                       [Reference: Presentation Slide 3]

11           **MR. EDDY MOORE [CCL]:** Mr. Chairman, Madam  
12           Vice Chair, Commissioners, thanks for giving us a  
13           little time this afternoon. The Coastal  
14           Conservation League served on the State Energy Plan  
15           Natural Gas Study Committee, which was aimed at  
16           looking at potential constraints in our system and  
17           how to solve some of those problems. And our goal  
18           was to understand those needs, understand the most  
19           efficient way to resolve any outstanding issues and  
20           to avoid, frankly, large expenditures that could  
21           put us in the position of spending ratepayer money  
22           on something that's less needed, when ratepayer  
23           money might be more efficiently spent on things  
24           that provide better service.

25           We pretty quickly became aware that we needed

1 to rely on some technical expertise, and hired –  
2 through SELC, working together with them – brought  
3 Skipping Stone in. Skipping Stone, some of their  
4 principals have helped design the gas market that  
5 exists today. They are a consulting firm,  
6 primarily, to the gas industry, to gas pipelines,  
7 to investors, and they track all the transactions,  
8 the volumes, the locations, the capacity of all of  
9 these pipelines and use that tracking of trades as  
10 the basis of their market advice. And so we found  
11 them to be enormously educational.

12 [Reference: Presentation Slide 4

13 And we asked – so we asked Skipping Stone to  
14 essentially give us an overview of gas  
15 transportation, gas transmission in South Carolina,  
16 and to assess where the constraints may be for  
17 those issues that are most likely to come up, in  
18 our experience over the last two years, which is  
19 industrial access and also potential power-  
20 generation needs.

21 And Skipping Stone, just to kind of cut to the  
22 chase, came back and said there's ample pipeline  
23 capacity to South Carolina and to DCGT – which is  
24 the transmission system serving most of the in-  
25 state needs, although it's technically an



1 interstate system – and Skipping Stone said, to the  
2 extent the industrial users are having difficulty  
3 obtaining firm contracts from, at the time, SCE&G –  
4 this was just before the transition when this  
5 report came out – it's not due to an inadequate  
6 ability to bring gas, for instance, from the  
7 Marcellus across the State border, that the  
8 constraints are within the State in both  
9 transmission and distribution

10 [Reference: Presentation Slide 5]

11 I'm going to go ahead and put all these up  
12 here [indicating]. And the main reason behind that  
13 conclusion is the capability of the Transco  
14 pipeline. So it's the largest pipeline in the  
15 United States. Many of the capacity-holders, the  
16 firm transmission holders – what they call FT –  
17 those capacity-holders are both gas buyers and gas  
18 sellers. So, many of the entities that own  
19 capacity on that transmission line don't have their  
20 own customers to give gas to; in other words, they  
21 are participating in a secondary market, selling  
22 capacity to other entities. And to give you an  
23 idea of the scale, if you look at the points at  
24 which gas can be delivered into South Carolina  
25 through various market mechanisms off of Transco,

1           it's in the realm of over 6 Bcf, over 6 billion  
2           cubic feet, per day, and roughly a little above  
3           2 billion cubic feet a day of that is holders that  
4           are in the secondary market. So I've heard that  
5           described as a robust secondary market.

6           So there may be a misperception that a second  
7           pipeline would add to reliability or would be the  
8           best way to add to reliability, because we're  
9           obviously very dependent on one transmission line.  
10          But just to be clear, Transco is not one line; it's  
11          actually three or four lines and, depending on the  
12          location in South Carolina, those lines are looped,  
13          which has built-in redundancy. The full line has  
14          recently been improved to the point where it's  
15          bidirectional, so that has a reliability impact in  
16          the sense that an interruption, in theory, of gas  
17          going one direction, could be served now from the  
18          other direction. It's not a one-way pipeline.

19          It has a large number of compressor stations,  
20          compared to other pipelines and planned pipelines.  
21          And that's important because the compressor  
22          stations allow the movement of gas and, so, if  
23          there were a reliability incident, the abundance of  
24          compressor stations and the availability of storage  
25          along that transmission line also add to the

1 reliability. And so, partly for those reasons,  
2 there's never been an interrupted scheduled firm  
3 service in the Carolinas on the Transco pipeline.  
4 So we knock on wood when we say that, but it's not  
5 just a matter of luck, but that a facility that is  
6 relied upon by the whole East Coast, by all the  
7 major cities of the East Coast, is not one that was  
8 designed and is currently operated in a way that  
9 it's likely to suffer the type of interruptions  
10 that might happen on a small, simple pipeline.

11 But to get back to the main point, due to the  
12 sheer size and volume of gas available through  
13 Transco and through the secondary market on  
14 Transco, our expert advised us that Transco is not  
15 constrained.

16 [Reference: Presentation Slide 6]

17 So here's a map of the transmission system.  
18 This doesn't show distribution. This shows the –  
19 and so you can see – so you can see the orange dot  
20 up there where Transco enters on the purple line  
21 over on the left, and then there's a blue dot down  
22 there where it exits or enters, since it's  
23 bidirectional. You can see there are certain  
24 points where gas can come into the State, and those  
25 – as an overall matter – those are not constrained.

1 SONAT is actually constrained. So our consultant  
2 walked through every one of these pipelines and  
3 made a determination is it constrained, is it not  
4 constrained, with respect to bringing gas into the  
5 State, and added it up and said, "You can get gas  
6 into the State." It's these lines in the middle,  
7 the blue lines; you'll see some of them are larger,  
8 some of them are smaller. It's almost an  
9 implication of that map that service could be  
10 improved, for instance, by laterals off of those  
11 lines, by improvements in the lines that are  
12 smaller. And it's not just a matter of a line  
13 being improved. I'll kind of go forward and give  
14 an example.

15 [Reference: Presentation Slide 7]

16 So this is an example of an improvement to the  
17 in-state system. It's a transmission system; it's  
18 technically an interstate transmission system, but  
19 it's an in-state transmission system. And this  
20 project was named Transco-to-Charleston. One thing  
21 you'll notice: The pipeline doesn't go to  
22 Charleston. There was an improvement in one – the  
23 segment that needed improvement, and there are  
24 improvements to compressor stations [indicating].  
25 This provided better deliverability of gas to

1 Charleston. It solved a local need, without adding  
2 any new capacity to bring gas into the State on a  
3 new green-field pipeline. Because the issue here  
4 was not that we can't get more gas from the  
5 Marcellus; the issue is can we transmit it within  
6 the State – transmit it and distribute it.

7 [Reference: Presentation Slide 8]

8 So we've talked a little bit about potential  
9 local needs. A power plant is a local need of a  
10 larger size. And we asked Skipping Stone  
11 specifically to evaluate the potential need for  
12 larger – for additional transmission capacity  
13 related to power plants. And our focus at the  
14 time, for various reasons, was looking at SCE&G and  
15 the merger. And Skipping Stone did a detailed  
16 analysis where they looked not only at the existing  
17 gas fleet, but at projected power plants included  
18 in the IRP. And they did some models where they  
19 ran that fleet, such that the coal plants – gas  
20 plants ran ahead of the coal plants. In other  
21 words, they maximized the gas use, including the  
22 Columbia Energy Center which, at that time, the  
23 transaction wasn't completed. You add it all up,  
24 and their finding was DCGT enhancements are not  
25 needed for the gas generation that is, quote, "in

1 the pipeline” that was planned. And, also, the  
2 same still holds that it’s not a lack of capacity  
3 to bring gas from outside the State.

4 [Reference: Presentation Slide 9]

5 So another, you know, potential gas customer  
6 that’s been discussed is Santee Cooper. I realize  
7 that’s outside of y’all’ s jurisdiction. But just  
8 so you know, we went to one of the leading firms in  
9 the country that provides integrated resource  
10 planning assistance, including the detailed  
11 modeling that is generally used in the industry for  
12 that function.

13 [Reference: Presentation Slide 10]

14 And we looked at – I won’t give you a whole  
15 bunch of text there – we looked at four scenarios.  
16 There’s a BAU; you always do that as a baseline.  
17 That’s the existing fleet. We compared that to a  
18 scenario where you begin to retire coal, and you  
19 replace it with a modest amount of combined-cycle.  
20 And we did this before Santee Cooper’s announcement  
21 that it was going to retire Williams. The study  
22 completed about the same time they made that  
23 announcement.

24 And the comparison there is what, I think,  
25 everyone expected after all the bids – indicative

1 bids – reviewed over at the Legislature, which is  
2 ratepayers can save money by retiring coal and  
3 replacing it with combined-cycle plants to an  
4 extent. And you see it there: \$285 million  
5 savings. This is adjusted for the time-value of  
6 money; this is a net present value over 15 years.

7 Our modeling, though, we found that there's a  
8 cheaper path by investing in solar early plus and  
9 then solar and battery storage, and with a modest  
10 amount of energy efficiency added in, that puts  
11 ratepayers in an even better position: a \$360  
12 million savings.

13 We also found a result we didn't expect. That  
14 scenario called "Gas Major" is an earlier, larger  
15 investment in combined-cycle and a capability above  
16 1000 megawatts. And we expected, I expected, that  
17 any scenario where you retired those coal plants  
18 and replaced it with combined-cycle plants, you  
19 would end up with cost savings for ratepayers; but  
20 as it turns out, you can actually drive up the  
21 cost, compared to the business-as-usual, because of  
22 the capital investment needed. And all these four  
23 scenarios here are assuming that gas prices remain  
24 relatively low. In other words, we took off-the-  
25 shelf Energy Information Agency's reference gas

1 projection. And that's a projection that gas  
2 prices remain low, due to fracking. We ran these  
3 four scenarios under a high reference case, again  
4 provided through EIA, and the spread between the  
5 major gas scenario and the clean energy scenario  
6 was a billion dollars. So there is potential, with  
7 over-investment in that generation – and this is  
8 without paying for something like Atlantic Coast  
9 Pipeline; this is paying extensions in the local  
10 system to build those gas plants – there's  
11 potential to save energy through a smart clean-  
12 energy strategy. There's potential to make a  
13 modest mistake, and there's potential to make a big  
14 mistake, if we get caught off-base on gas prices.

15 I'll transition this to Will, to talk about  
16 Duke and the ACP.

17 [Reference: Presentation Slide 11]

18 **MR. WILL CLEVELAND, ESQ. [SELC]:** Thank you.

19 Members of the Commission, one last note about  
20 the South Carolina electric utilities, we are also  
21 very skeptical that DEC or DEP need any new  
22 additional gas capacity. As the Commission will  
23 recall, in DEC's fuel docket just this year, we  
24 presented testimony of Greg Lander, from Skipping  
25 Stone, saying he wanted to do an analysis of how



1           they were using their existing pipeline portfolio,  
2           whether they had unused capacity they could be  
3           monetizing, and Duke's response was that they  
4           didn't track their usage of gas on an hourly or  
5           even a daily basis. And this Commission, in that  
6           case, ordered them to track that exact information.  
7           Because we don't know what their needs are, and so  
8           they don't know what their needs are, either, but  
9           we are very skeptical that natural gas is going to  
10          be a least-cost resource for them, going forward.

11                 So that sort of ties up the South Carolina  
12          utilities.

13                         [Reference: Presentation Slide 12]

14                 Now, I'd like to put the Atlantic Coast  
15          Pipeline into context, around the utilities that  
16          originally composed it, which were Virginia and  
17          North Carolina utilities. And there are a few  
18          reasons we believe this Commission should be very  
19          skeptical of the Atlantic Coast Pipeline and some  
20          of the promises that it has made.

21                 First off, the traditional business model for  
22          utilities is in crisis. Electric load nationwide  
23          is flat or declining, which means that normal  
24          traditional capacity or capital projects, like  
25          power plants, are getting harder and harder and

1 harder to justify, which is where those shareholder  
2 returns traditionally have come from. As a result,  
3 utilities across the country are turning to other  
4 types of capital projects – not power plants, but  
5 pipelines; not power plants, but grid modernization  
6 – things like that, where they can spend a lot of  
7 money and earn a rate of return that doesn't  
8 involve new power generation.

9 And when it comes to pipelines – and this is  
10 not unique to Duke and Dominion – they are using  
11 their regulated subsidiaries as the takers, as the  
12 customers, because they get a guaranteed payment  
13 from themselves. Captive utility ratepayers are  
14 bearing the cost and bearing the risk of these  
15 ventures. And what's even more important – this is  
16 stuff that we learned through the Virginia  
17 Commission work that we've done – is that the  
18 internal numbers of these utilities don't support  
19 the public claims about what kind of savings the  
20 Atlantic Coast Pipeline will deliver. And I'll get  
21 into some of that.

22 [Reference: Presentation Slide 13]

23 So first, I'm going to start off with a report  
24 from Vox, which shows that economic growth and  
25 electricity consumption used to move in parallel,

1 but they don't anymore. You can have robust  
2 economic growth, and your electric loads can stay  
3 relatively flat, or grow at a much smaller rate.  
4 That's largely due to improvements in efficiencies  
5 and the technologies that we use. We are a much  
6 more electric-dependent economy than we used to be,  
7 but we're using less electricity to do it.

8 [Reference: Presentation Slide 14]

9 That same report made some really astounding  
10 statements that I want to point out. Demand for  
11 utility power has been flat for 10 years, and most  
12 forecasts expect it to stay that way. Not only  
13 that; the utilities make money by earning a rate of  
14 return on investments in electrical power plants  
15 and infrastructure; however, with demand stagnant,  
16 those utilities cannot justify the new hardware, so  
17 they are turning to other things.

18 [Reference: Presentation Slide 15]

19 And I want to highlight for the Commission one  
20 thing that happened in Virginia that I think is  
21 relevant when it comes to this flat and declining  
22 load. These are the different load forecasts from  
23 Dominion Energy in Virginia, over the last 10 years  
24 or so. I want to show you [indicating], this is  
25 the 2009 forecast, 2013, '15, '16, '18.

1           This down here [indicating], this is what  
2           actually happened. Every single year, their  
3           forecasts were dramatically higher than the actual  
4           loads that were realized. And as a result, they  
5           overbuilt on the power-generation side.

6                     [Reference: Presentation Slide 16]

7           The last year in Virginia, the Commission  
8           wised up. And in the order it said the Commission  
9           has considerable doubt regarding the accuracy of  
10          Dominion's load forest. They threw out the IRP.  
11          They rejected it and made Dominion come back and  
12          file a new one, and they said that no longer can  
13          Dominion use their own internal forecasts. They  
14          have to use PJM's, because internal forecasts were  
15          consistently high and consistently wrong.

16                    [Reference: Presentation Slide 17]

17          So the gravy train on power plants is coming  
18          to an end, so where are they turning? They're  
19          turning to pipelines. This is what I want to talk  
20          about.

21                    [Reference: Presentation Slide 18]

22          The Atlantic Coast Pipeline is a joint venture  
23          between Duke, Dominion, and Southern Company.  
24          Dominion owns 48 percent, Duke owns 47 percent,  
25          Southern owns 5 percent. They have sold 96 percent

1 of that capacity to customers. Those customers, as  
2 this chart shows, are themselves. Dominion has  
3 reserved 27 percent between two different  
4 companies; Duke has reserved 59 percent; and  
5 Southern's got 10 percent.

6 [Reference: Presentation Slide 19]

7 The Atlantic Coast Pipeline took those  
8 contracts with themselves to FERC and said, "We've  
9 got a market for our product." And FERC approved  
10 the project, without any additional scrutiny, with  
11 a guaranteed 15 percent rate of return.

12 [Reference: Presentation Slide 20]

13 FERC does not and refuses to question whether  
14 a contract between one affiliate and a regulated  
15 utility is actually evidence of market need.

16 [Reference: Presentation Slide 21]

17 In fact, they expressly said, even though all  
18 but one of the Atlantic Coast Pipeline's customers  
19 are affiliated with Atlantic, FERC does not look  
20 behind the contract.

21 [Reference: Presentation Slide 22]

22 And yet, FERC has shown some serious  
23 skepticism of the project. Commissioner LaFleur,  
24 before she stepped down, issued a dissent in the  
25 order on rehearing, where she said the Atlantic

1 Coast Pipeline is not in the public interest.

2 [Reference: Presentation Slide 23]

3 Commissioner Glick did not vote in that,  
4 because, if he had, it would have been a two-two  
5 split. He chose not to participate in that  
6 proceeding solely to allow people who were  
7 challenging the pipeline to get into federal court,  
8 to litigate the need issue for this pipeline. And  
9 he agreed that pipeline is not in the public  
10 interest.

11 FERC has never denied a pipeline. Never.  
12 And, yet, two of the Commissioners have said that  
13 they don't think this project is in the public  
14 interest.

15 So now I'm going to talk to you about some the  
16 reasons why the utilities have claimed the Atlantic  
17 Coast Pipeline is a good thing, and I'm going to  
18 tell you why we don't agree with them.

19 [Reference: Presentation Slide 24]

20 First, the utilities have claimed that the  
21 Atlantic Coast Pipeline will deliver fuel savings  
22 relative to buying from Transco Zone 5. They also  
23 talk about the Atlantic Coast Pipeline resulting in  
24 reliability and pipeline system constraints, and  
25 they talk about winter price spikes. All three of

1           these don't hold up when you dig into them.

2                       [Reference: Presentation Slide 25]

3           First off, Transco Zone 5. So, this where the  
4           Atlantic Coast Pipeline terminates; it's called  
5           Dominion South Point. It's in the Marcellus, and  
6           it is priced differently than Transco Zone 5.

7           Historically, gas sold at Dominion South Point  
8           has traded well below prices of Zone 5 because  
9           there have not been pipelines to bring it to  
10          market. As those pipeline projects come on-line,  
11          though – things like Atlantic Sunrise, Mountain  
12          Valley Pipeline – those producers in the Marcellus  
13          can actually start to sell their product at market  
14          prices, because they can bring it to market. And  
15          that's exactly what the Atlantic Coast Pipeline is  
16          designed to do, is to bring that gas to market.  
17          That's the route of the Atlantic Coast Pipeline.

18                     [Reference: Presentation Slide 26]

19          In 2015, Atlantic LLC commissioned ICF to do a  
20          study of how much money customers would save by  
21          using the Atlantic Coast Pipeline, and that report  
22          concluded that the net annual savings would be  
23          about \$377 million: 243 in Virginia, 134 in North  
24          Carolina. And here's how they concluded that.

25                     [Reference: Presentation Slide 27]

1           This chart, which is from that report, shows  
2           the difference in savings between buying in Zone 5  
3           versus buying in Dominion South Point. The gray  
4           line is how much you save per unit of gas by buying  
5           at South Point, relative to Zone 5. Both ICF and  
6           everybody else concedes that, once you build the  
7           Atlantic Coast Pipeline, those savings will drop,  
8           which is what the orange line is without the  
9           Atlantic Coast Pipeline – that’s how much you save  
10          – and the gray line is what you save, once the  
11          Atlantic Coast Pipeline is built. But that’s yet  
12          another project to bring that gas to market, and so  
13          you’re selling at closer to market prices.

14          Then ICF also factored in the cost of using  
15          the Atlantic Coast Pipeline, which is this black  
16          line. So you’ve got the fuel savings in the orange  
17          and gray lines, and then the cost to use it in the  
18          black line. So according to ICF, where the gray  
19          line is higher than the black line, it is net cost  
20          positive to use the Atlantic Coast Pipeline. The  
21          amount you save buying gas more than offsets the  
22          increased cost in using the Atlantic Coast  
23          Pipeline, which is an expensive green-field  
24          project.

25          So that’s the ICF report. In 2027, the



1 Atlantic Coast Pipeline becomes net cost positive  
2 for the customers.

3 [Reference: Presentation Slide 28]

4 Well, in 2017, in the Dominion IRP, we got  
5 into the numbers. We asked for Dominion's internal  
6 projections of what they thought the cost savings  
7 would be, buying at South Point relative to Zone 5.  
8 And that's the blue line. That's what Dominion's  
9 internal gas price forecasts show you will be the  
10 savings you get relative to the cost of using the  
11 Atlantic Coast Pipeline. As you can see, according  
12 to Dominion's own internal numbers, the pipeline is  
13 never cost positive. It's always more expensive to  
14 use. And, in fact. Mr. Landor, from Skipping  
15 Stone, calculated in 2017 that the Atlantic Coast  
16 Pipeline would add a net cost to customers of  
17 between 1.6 and 2.3 billion dollars in excess cost.  
18 The next year, the 2018 Dominion IRP concluded,  
19 based on updated information, that the net cost to  
20 customers in Virginia alone, for 20 percent of the  
21 pipeline, would be about \$3 billion, all to access  
22 this pipeline that Dominion is building and selling  
23 to itself.

24 [Reference: Presentation Slides 29-30]

25 So, some common myths and facts we want to

1 deal with. Everybody agrees that the Atlantic  
2 Coast Pipeline is more expensive to use because  
3 it's a brand-new pipeline and it's green-field.  
4 The myth is that the gas you buy from it is so much  
5 cheaper that it's cost-beneficial. Well,  
6 Dominion's internal numbers show that that's not  
7 true. You don't actually save any money buying gas  
8 from Atlantic or from Dominion South Point.

9 [Reference: Presentation Slide 31]

10 So then we talk about reliability. This is a  
11 map showing all of the gas power plants in  
12 Dominion's system. The squares are combined-  
13 cycles, the blue circles are combustion turbines,  
14 and then there are a few that are both. As you can  
15 see, only two power plants in the entire State of  
16 Virginia are anywhere near the Atlantic Coast  
17 Pipeline. Every other gas plant in the State has  
18 to get its gas from the gray pre-existing system.  
19 The Atlantic Coast Pipeline does not help any of  
20 these power plants with reliability. The only two  
21 plants that connected directly to it expressly do  
22 so as a backup. Brunswick and Greenville County  
23 power stations have built a lateral line to Transco  
24 that allows them to get as much gas as they need  
25 through the Transco lateral that already exists.

1           So they don't need it for fuel savings and they  
2           don't need it for reliability.

3                       [Reference: Presentation Slide 32]

4           Which you'll see – I'm sorry – which is  
5           exactly that. In the 2019 Commission docket in  
6           Virginia on Dominion's fuel costs, the Commission  
7           ruled that Dominion's existing portfolio of gas  
8           pipeline capacity was adequate to the size of their  
9           existing gas fleet. Now, the question you might  
10          ask is, "Well, what about if they build new power  
11          plants, because don't they need the Atlantic Coast  
12          Pipeline for that?" It's a good question.

13                      [Reference: Presentation Slide 33]

14          In 2015, Dominion was proposing to build,  
15          depending on the scenario, somewhere between 1600  
16          and 3200 megawatts of new combined-cycle capacity.  
17          That's in 2015. Five years later, due to falling  
18          costs of solar, wind, and storage, in the 2019  
19          IRP –

20                      [Reference: Presentation Slide 34]

21          – Dominion is not going to be building a  
22          single new combined-cycle power point.

23          So they have reserved 20 percent of a pipeline  
24          that doesn't save them money on gas, doesn't  
25          improve reliability, and won't connect to any new

1 power plants.

2 [Reference: Presentation Slide 35]

3 The same is true of North Carolina. If you  
4 look at where Duke's gas plants existing are, right  
5 now, they're on this line [indicating]. The  
6 Atlantic Coast Pipeline doesn't help get gas to  
7 those systems. If there's a constraint here  
8 [indicating] between Buck and Dan River, the  
9 Atlantic Coast Pipeline doesn't help you get gas to  
10 either of those plants, because you've got to bring  
11 gas all the way down, put it into here, and then  
12 move it back up. And if the constraint is here  
13 [indicating], you haven't solved any problems.

14 [Reference: Presentation Slide 36]

15 Then there are winter price spikes. You heard  
16 a lot of talk about that, how gas spikes on very,  
17 very cold winter days and gas gets phenomenally  
18 expensive. That can be true. It just doesn't  
19 happen very often.

20 There've been three major gas commodity price  
21 spikes in the last 15 years, but we don't believe  
22 that there's any scenario where the year-round cost  
23 of reserving capacity on a brand-new green-field  
24 700-mile pipeline, 24 hours a day, seven days a  
25 week, 365 days a year, is a prudent investment to

1 mitigate against the price spikes that happen three  
2 times every 15 years.

3 Price spikes are a myth. They do happen, but  
4 brand-new pipeline capacity for year-round is not  
5 the solution to it.

6 [Reference: Presentation Slide 37]

7 So, the Atlantic Coast Pipeline: What does it  
8 not do? It does not enhance reliability. It does  
9 not provide that savings when you take into account  
10 the costs of using it and reserving it for a year,  
11 and it doesn't provide any savings on a cost-  
12 beneficial basis and year-round when you talk about  
13 winter price spikes.

14 [Reference: Presentation Slide 38]

15 So, I'm going to talk briefly – we're going to  
16 try and keep it under a half an hour – about what  
17 the Atlantic Coast Pipeline does do. And I have  
18 here a transcript from the earnings call, the  
19 Dominion earnings call from third quarter of this  
20 year.

21 Tom Farrell, Dominion's CEO, testified – or,  
22 sorry; he didn't testify, he spoke on the call, and  
23 he testified here during the merger – that they are  
24 trying to resolve the project cost increases. When  
25 the Atlantic Coast Pipeline was first proposed, it

1 was \$4½ billion; now it's pushing \$8 billion. It's  
2 billions of dollars overbudget and years behind  
3 schedule, and they are trying to figure out what to  
4 do with those increased costs. They are trying to  
5 balance customer rates with shareholder returns.

6 [Reference: Presentation Slide 39]

7 So a market analyst asked the question on the  
8 call: Is Atlantic going to "potentially share the  
9 burden of those unexpected cost increases with the  
10 utilities who are taking" service? And the answer  
11 was: They're in "constructive negotiations with  
12 the customer" and they are "comfortable with the  
13 returns" they will get on the Atlantic Cost  
14 Pipeline.

15 Now, let's remember who the customers are that  
16 they're negotiating with.

17 [Reference: Presentation Slide 40]

18 They are themselves. Dominion is negotiating  
19 with Dominion, to make sure that Dominion's  
20 shareholder returns are adequate, which means that  
21 more cost flows through to –

22 [Reference: Presentation Slide 41]

23 – electric utility ratepayers.

24 [Reference: Presentation Slide 42]

25 Atlantic Coast Pipeline is billions of dollars

1           overbudget, years behind schedule. It's not  
2           improving reliability. It's not improved diversity  
3           of fuel. It does not help the industrials, as Mr.  
4           Moore talked about, and it does not help the  
5           customers. What it does is it shifts cost and risk  
6           to captive electric ratepayers.

7           And with that, we are more than happy to  
8           answer any questions you may have. Thank you, very  
9           much.

10                   [Reference: Presentation Slide 43]

11           **CHAIRMAN RANDALL:** Thank you.

12           Commissioners, questions. Commissioner Ervin.

13           **COMMISSIONER ERVIN:** Thank you, Mr. Chairman.

14           Appreciate the presentation. And one  
15           consideration that comes to mind, we had an ex  
16           parte – allowable ex parte – here recently,  
17           concerning the growth of electric vehicles. As you  
18           know, about a third of CO<sub>2</sub> emissions are coming from  
19           the transportation sector, and there's projections  
20           now that, by 2030, half the people will be using  
21           electric vehicles, and by 2050 perhaps 90 percent  
22           or more. So that would be good for the environment  
23           by getting all those combustion emissions off the  
24           roadways and out of our environment. It would also  
25           be a potential growth market for these utility

1 companies. Did you factor in the projected growth  
2 of electric vehicle usage, into the equation?

3 **MR. WILL CLEVELAND, ESQ. [SELC]:** Commissioner,  
4 thank you for that question. It's a great point.  
5 And the answer is that, right now, it is hard to  
6 predict exactly how electric vehicle growth will  
7 affect load. And the reason I say that is because,  
8 as you bring electric vehicles onto the roadways,  
9 you are also bringing all of their batteries onto  
10 the grid. And so how a utility responds to deep  
11 electric vehicle penetration, using things like  
12 time-of-use rates, something called v-to-g –  
13 vehicle-to-grid – response, using smart rate designs  
14 to change and shift when those cars are charging,  
15 all dramatically affects the degree to which the  
16 utility's peak system will spike and when it will  
17 spike. And so it's a question of if you can shift  
18 all that charging to the day, when solar is  
19 generating, it's probably the most cost-effective to  
20 meet that new load with solar or with storage or  
21 with wind. But right now, the electric vehicle  
22 penetrations in the Carolinas and Virginia is so  
23 small that none of the utilities have adequately  
24 started to grapple with that yet.

25 **COMMISSIONER ERVIN:** I think that's true, just



1           like all projections, you know, the further out you  
2           go the less accurate the projections become.

3           **MR. WILL CLEVELAND, ESQ. [SELC]:** Yes, sir.

4           **COMMISSIONER ERVIN:** So, we – but I would  
5           encourage you to consider going back and asking  
6           your expert to factor in the reliable projections,  
7           you know, over the next decade or two, about how  
8           EVs are going to affect demand, and – because it is  
9           a complex equation. You do have the potential to  
10          reduce demand further if certain technologies are  
11          used. For example, you know, batteries can be  
12          reversed. And when you have these winter peaks,  
13          you could actually cut the winter peaks –

14          **MR. WILL CLEVELAND, ESQ. [SELC]:** That's  
15          exactly right, sir.

16          **COMMISSIONER ERVIN:** – which would be great.

17          **MR. WILL CLEVELAND, ESQ. [SELC]:** We  
18          absolutely intend to do that. Dominion Energy will  
19          have an IP in Virginia coming up in 2020, and we  
20          expect to be delving into exactly these issues.

21          **COMMISSIONER ERVIN:** Great. The other thought  
22          I had was, now that Santee Cooper is potentially up  
23          for sale – we don't know what the General Assembly  
24          will decide about that, but they've asked for bids  
25          and I understand bids have been submitted. If it

1 was sold to an investor-owned utility, one would  
2 reasonably assume that they would phase out a  
3 number of their coal-fired facilities, for a number  
4 of reasons. One, they're no longer cost-effective;  
5 two, they're environmentally the worst possible  
6 thing you could do in terms of emissions; and,  
7 three, natural gas is relatively cheap. It's at  
8 about a 20-year low. We don't know how long it'll  
9 stay there, but they're projected for the next five  
10 to ten years, it's going to remain fairly cheap.  
11 So would it not be helpful to the ratepayers in the  
12 Santee Cooper service area, the customers there, to  
13 have access to natural gas from the Atlantic Coast  
14 Pipeline?

15 MR. WILL CLEVELAND, ESQ. [SELC]: I'm going to  
16 let Mr. Moore deal with most of that –

17 COMMISSIONER ERVIN: Okay.

18 MR. WILL CLEVELAND, ESQ. [SELC]: – because he  
19 is the expert on the report, but I will say that,  
20 although natural gas may be cheap right now,  
21 solar's even cheaper. And if you look at the  
22 Dominion IRP in Virginia, they will fully concede  
23 that, when it comes to energy, solar's the cheapest  
24 thing out there, and I believe the Synapse study  
25 bears that out.

1                   **COMMISSIONER ERVIN:** Yeah, I think you're  
2                   right. It's cheaper. The only problem is, you  
3                   know, it's not always distributable, you know, on  
4                   short notice. You know, it's not always available  
5                   when we need it.

6                   **MR. EDDY MOORE [CCL]:** If I may, Commissioner,  
7                   the scenario you played out is what we had Synapse  
8                   study.

9                   **COMMISSIONER ERVIN:** Okay. So that was  
10                  included in their report?

11                  **MR. EDDY MOORE [CCL]:** They looked at the gas  
12                  scenario both, and, essentially, small gas and  
13                  large gas, how big of a bet are you going to make.  
14                  And it is cheaper than – it's cheaper than coal, at  
15                  a moderate level. Build a big gas plant and you  
16                  can actually end up more expensive because of the  
17                  capital cost. And it found, as Mr. Cleveland said,  
18                  that the renewable energy pathway would end up with  
19                  significant net cost savings for ratepayers.

20                  **COMMISSIONER ERVIN:** Well – yeah, go ahead.

21                  **MR. WILL CLEVELAND, ESQ. [SELC]:** The – and  
22                  Mr. Morgan talked a little more on this. The  
23                  report is based on a very, very complex and highly  
24                  sophisticated model. It's effectively an IRP, and  
25                  so it takes into account all of the same issues

1           that the Commission would be concerned about,  
2           making sure that we are delivering reliable and  
3           cost-effective service. This isn't just a  
4           spreadsheet; this is a highly sophisticated model.

5           **COMMISSIONER ERVIN:** Well, I think it's a very  
6           interesting study and certainly worthy of serious  
7           consideration. I appreciate your presentation this  
8           afternoon. You made some important points. And  
9           those are the two questions that I had. Thank you.

10          **MR. WILL CLEVELAND, ESQ. [SELC]:** Thank you,  
11          sir.

12          **CHAIRMAN RANDALL:** Thank you.

13          Commissioners, any other questions.  
14          Commissioner Whitfield.

15          **COMMISSIONER WHITFIELD:** Thank you, Mr.  
16          Chairman.

17          Good afternoon and thank you for your  
18          presentations. Got a couple of questions for the  
19          two of you, and I guess one of the benefits of  
20          going second, so to speak, we can – you probably  
21          have seen or heard about the other allowable ex  
22          parte Commissioner Ervin referenced, and I want to  
23          ask you a question or two that we asked them, maybe  
24          to hear your perspective or your side.

25          I guess, first, Will – or, Mr. Cleveland – to

1           you, in terms of the rates, as you well know, we  
2           don't have any jurisdiction over interstate  
3           pipelines and, certainly, as proposed, it doesn't  
4           even come into our State at this time. But I  
5           remember a number you had on the board just a  
6           minute ago, and I recall during the merger we had  
7           Mr. Farrell down here and he talked about the ROE  
8           allowed by, or approved by FERC as being, I think,  
9           14 percent. I haven't looked at it lately with  
10          FERC, but I think you just said it was 15. Has it  
11          gone up? Has it – and, of course, those numbers  
12          are way higher than any ROEs we deal with. Just  
13          for information, has that gone up by another  
14          percentage point?

15                **MR. WILL CLEVELAND, ESQ. [SELC]:** No, sir, I  
16                think the answer is that it's 14-point-something.

17                **COMMISSIONER WHITFIELD:** Oh, I certainly – I  
18                do think you're right.

19                **MR. WILL CLEVELAND, ESQ. [SELC]:** And,  
20                Commissioner, I would totally agree with you, this  
21                Commission does not set those rates. At least in  
22                Virginia, the Commission does oversee whether the  
23                customers will pay, through the fuel proceeding,  
24                for the amount that the utility has contracted to  
25                pay to the pipeline developer, and the amount that

1 the utility pays to the pipeline is designed to  
2 cover the capital cost plus that 14 or greater  
3 percent. So you are paying it; you're just not –  
4 it's not getting set by the Commission, it's just  
5 whether it passes through to customers that's in  
6 front of the Commission.

7 **COMMISSIONER WHITFIELD:** And you just set me  
8 up for my next question. I don't know if you – I'm  
9 sure y'all are well on top of it. I think I heard  
10 somewhere, at NARUC, somewhere, there's a bill  
11 before the US Senate currently, S- – I can't quote  
12 you the number – twelve-seventy-something – I can't  
13 remember. I don't want to quote it wrong. But  
14 that bill would – and, of course, the LDCs that we  
15 regulate are all on-board or are interested in that  
16 bill – would allow, if the ROE is too high by FERC,  
17 it would allow for that overearning to be returned  
18 back to the LDCs that we do regulate, and, of  
19 course, then in turn back to the ratepayers – the  
20 end-use ratepayers here, that we are here to serve.

21 **MR. WILL CLEVELAND, ESQ. [SELC]:** Well,  
22 Commissioner Whitfield, I – blessedly, my work does  
23 not take me to Washington DC on any kind of a  
24 regular basis. I get to stay in Virginia and South  
25 Carolina where I'm happiest. So I can't speak with

1 any great depth about that Senate bill, but I will  
2 say that 15 percent, 14 percent, that's higher than  
3 you can get on just about any kind of capital  
4 project anywhere in the country that I'm aware of,  
5 and it certainly seems to me that a 14 percent rate  
6 of return on something where you guarantee cost  
7 recovery by passing it on to your regulated  
8 customers – 14 percent doesn't really reflect the  
9 risk you're pairing, because there doesn't seem to  
10 be much risk.

11 **COMMISSIONER WHITFIELD:** And I'm going to  
12 shift gears and probably go to Mr. Moore just a  
13 little bit, because this is more of an operational  
14 thing. And, again, I'm referencing a little bit  
15 about what we heard in the other allowable ex  
16 parte. But you talked about having – the capacity  
17 was there; you said those laterals could come  
18 across, with Transco. And you had a little map up  
19 there that just went a piece of the way from – like  
20 almost like a leg from Spartanburg, South Carolina,  
21 to Clinton, South Carolina, kind of parallel to  
22 that part of 26 – I'm guessing, now. But anyway,  
23 you said that part was enhanced and, therefore,  
24 other legs of it were enhanced – I think you called  
25 it the Transco-to-Charleston, or something like

1           that, in your slide.

2           **MR. EDDY MOORE [CCL]:** [Indicating.]

3                               [Reference: Presentation Slide 7]

4           **COMMISSIONER WHITFIELD:** That's it. That's it  
5           right there. And that one – anyway, I think I see  
6           now it actually goes to Chappells, it looks like,  
7           from Spartanburg. But that leg, where it connects  
8           Chappells – yes. But anyway, one of the points  
9           that some of the presenters in the other allowable  
10          ex parte made is that, by having it, that they  
11          would not – that all these other laterals would not  
12          have to be built. And then you couple that in with  
13          some of the industrial needs – of course, you said  
14          some of those were already being met or were being  
15          met without additional pipeline. And then, some of  
16          the generation needs may be in southeastern North  
17          Carolina – again, plants in the other state that  
18          our ratepayers, particularly maybe in the DEP  
19          territory, might get electrons from. But couple  
20          that – and then couple that with what Commissioner  
21          Ervin was talking about – and I'm way outside of my  
22          jurisdiction, because we do not regulate Santee  
23          Cooper. But all that being said that he was  
24          referencing, if – and, again, with us not  
25          regulating Santee Cooper, I only know what I read



1 and what I'm hearing, generally, but if all these  
2 coal-fired plants are to be retired and the  
3 generation is needed down in that area that Santee  
4 serves, that Pee Dee region and that Santee area  
5 services, what is the alternative? Would you – are  
6 you suggesting that more laterals be built from the  
7 upstate western part, down, to get the gas there  
8 and, you know, would those laterals be ample to  
9 provide the capacity? That kind of question to  
10 you, Mr. Moore, I hope that –

11 **MR. EDDY MOORE [CCL]:** Yes, it does. So with  
12 respect to the Winyah plant, which is the one  
13 that's been announced will be closed by Santee  
14 Cooper, they – and this is going to trigger us  
15 sending you another document – they have a publicly  
16 announced business plan that's on the web, and it  
17 shows a combination of what they call  
18 aeroderivative turbines, some peakers. They added  
19 some peakers. And the Winyah plant was running  
20 roughly 12 to 19 percent of the time, so it's not  
21 an enormous amount of generation. So, between the  
22 peakers and plans to add, I believe, 200 megawatts  
23 of battery storage and 1000 megawatts of solar,  
24 they take care of that issue for a reasonable time  
25 period.

1           That announced business plan didn't tell you  
2           what happens in the future, if you close the other  
3           coal plant that's running a lot more – the Cross  
4           plant.

5           **COMMISSIONER WHITFIELD:** Cross?

6           **MR. EDDY MOORE [CCL]:** Yeah. But the issues  
7           that you're talking about, according to Santee  
8           Cooper even, are not, for Winyah, not requiring new  
9           gas infrastructure and in terms of pipelines. But  
10          the main comparison we're trying to draw, I think,  
11          is between, you know, a 700-mile green-field, \$8  
12          billion, you would have to avoid a whole lot of  
13          laterals to justify that kind of expenditure.

14          **MR. WILL CLEVELAND, ESQ. [SELC]:** And  
15          Commissioner –

16          **COMMISSIONER WHITFIELD:** And, again, I'm not  
17          privy to their needs, Santee Cooper's needs, but  
18          what you're saying is – you're telling me, in their  
19          plans, are CT, combustion-turbine peakers and not  
20          larger combined-cycle gas plants that are much  
21          larger megawatts, like say for instance we had the  
22          one up at Lee, the 750 megawatt combined-cycle that  
23          Duke has. You're not talking about anything that  
24          size; you're talking about smaller CTs.

25          **MR. EDDY MOORE [CCL]:** You're triggering my

1 memory. So the near-term plan is CTs plus solar,  
2 and then midterm it's a combined-cycle plant and  
3 the battery storage. But I think it's explicit in  
4 their plan that that's a combined-cycle if they  
5 determine they need it.

6 There are essentially two plans. One is  
7 public, one we don't know what it is yet. So the  
8 one I'm talking about has been announced, and then  
9 they've put in a bid, and all the bidders were  
10 required to keep those plans under wraps, I think,  
11 until the Department of Administration evaluates  
12 them. So I expect to see those plans include  
13 combined-cycle plants and plans to serve those  
14 plants. It's our contention, though, that there's  
15 a lower-cost way to get to serving the customers  
16 than doing that.

17 **COMMISSIONER WHITFIELD:** Well, I appreciate  
18 you sharing that. I'm way outside of my job  
19 description. We don't regulate Santee Cooper at  
20 this time, so I – it's good information for you to  
21 share with us, but, again, with us not regulating  
22 them, I'm somewhat unfamiliar with all that.

23 **MR. WILL CLEVELAND, ESQ. [SELC]:** Commissioner,  
24 if I may just add onto that, I think there are a  
25 couple of points here.

[Reference: Presentation Slide 7]

There is 55 miles of new pipe here. That is not to suggest that any improvements to the existing in-state system would necessarily need new pipe; it may just need expansion of existing rights-of-ways, it may need new compression. So, to look at this map and say we need more industrial users here [indicating] doesn't necessarily mean you need a new lateral. It may just mean you need to expand the lines that are already there.

Another thing I'd like to point out is this is the Atlantic Coast Pipeline's current route and where it ends. If it comes into South Carolina somewhere, you still need to improve all of the existing in-state system to actually get it to any of the end users other than a power plant. And if you're talking about what is a power plant need, you don't build a power plant to justify a pipeline. You should build a power plant where it's the least-cost way and place to do it, and there are probably places already closer to the existing distribution and transmission system, where the all-in cost – the capital cost, the plant, plus the fueling logistics – are lower-cost, because if you build something to connect to the

1 Atlantic Coast Pipeline, depending on how you do  
2 it, you have to pay at least as much, if not more,  
3 than everybody else who's already paying for it.  
4 You're not just paying for the cost of the  
5 extension; you're going to have to pay a whole lot.  
6 And it went from \$4½ billion to almost \$8 billion,  
7 and we've already seen, from the earnings call that  
8 Dominion had, that the customers are going to bear  
9 that cost increase, which means that any new  
10 customers for an extension are going to be starting  
11 out at a much higher initial cost. So we think  
12 that the all-in cost of where you build a new  
13 combined-cycle should take that into account. We  
14 don't believe that something built to justify  
15 extending the Atlantic Coast Pipeline into South  
16 Carolina is the best way to do it, purely on cost.

17 **COMMISSIONER ERVIN:** Mr. Chairman.

18 **CHAIRMAN RANDALL:** Yes, sir, Commissioner  
19 Ervin.

20 **COMMISSIONER ERVIN:** I've got a follow-up,  
21 just to put on my environmental cap for a minute  
22 and ask you to think 10,000 feet or higher about  
23 what just happened in Madrid with the failure of  
24 the Paris Accord participants and others to come to  
25 any kind of agreement on how to reduce CO<sub>2</sub>

1 emissions. It seems to me that it's going to be  
2 very difficult to get an agreement that will reduce  
3 emissions in time to prevent further global  
4 warming, unless we can get the big polluters, like  
5 China and India, to close or phase out their coal  
6 plants and go to cleaner energy – natural gas,  
7 solar. Just for the sake of argument, if the  
8 Atlantic Coast Pipeline allowed for the export of  
9 natural gas to other countries that are currently  
10 relying on coal, would that not be an environmental  
11 benefit? It would be a bridge fuel to get to  
12 renewable energy.

13 **MR. WILL CLEVELAND, ESQ. [SELC]:** Well, first  
14 off, Commissioner, thank you again for your  
15 concerns about how we handle this on a global  
16 scale. I could not agree more that simply solving  
17 the problems at Winyah and Cross are not, on their  
18 own, going to stop Charleston from sinking into the  
19 water and threatening all my parents' investment in  
20 their home. But when it comes to people talking  
21 about natural gas as a bridge fuel, my personal  
22 belief is that we've built enough of that bridge,  
23 and it's time to start moving on. And it's a  
24 function, as Mr. Moore said, about timing. Five  
25 years ago, if you looked at Dominion's expansion

1 plan, it was 3200 megawatts of combined-cycle. Now  
2 it's none. What is Duke Energy Progress going to  
3 be telling us in five years is the cheapest way to  
4 meet their needs? I would bet it's not going to be  
5 with combined-cycles; it's going to be a  
6 combination of solar, offshore wind, and storage,  
7 and maybe some onshore wind.

8 When it comes to using the Atlantic Coast  
9 Pipeline as an export, as far as – well, I'll stick  
10 with Virginia. I would ask why Virginia electric  
11 ratepayers are paying for a pipeline that's being  
12 used to ship gas out of the country. What benefit  
13 is it serving those electric ratepayers? That's  
14 exactly what I would be taking to the Virginia  
15 Commission. And I would hope that as China and  
16 India and these other nations are retiring their  
17 coal, they're not replacing it with natural gas,  
18 they're replacing with solar, storage, and wind.

19 **COMMISSIONER ERVIN:** I didn't say how long the  
20 bridge was.

21 [Laughter]

22 It could be a very short bridge.

23 **MR. WILL CLEVELAND, ESQ. [SELC]:** Well, but  
24 when we're talking about a 40- or 50-year  
25 investment –

1                   **COMMISSIONER ERVIN:** Right.

2                   **MR. WILL CLEVELAND, ESQ. [SELC]:** – it's not a  
3 short bridge.

4                   **COMMISSIONER ERVIN:** I understand. Now, the  
5 other final point I wanted to ask you about is the  
6 rate of return set at 14-point-something by FERC.  
7 Have you considered the possibility of entering  
8 into negotiations, like a mediated settlement  
9 agreement, with Duke and Dominion and Southern  
10 Companies, and see if they would voluntarily reduce  
11 their rate of return to make it better for  
12 ratepayers, so that they wouldn't see this  
13 unintended consequence of higher rates, as you've  
14 outlined?

15                  **MR. WILL CLEVELAND, ESQ. [SELC]:** Commissioner,  
16 I'm always happy to talk to a party on the other  
17 side about an amicable resolution to a dispute. My  
18 gut, given what Tom Farrell said on the earnings  
19 call, they're not looking to lower rates; they're  
20 looking to increase rates to protect those returns.  
21 So I wouldn't feel terribly optimistic about the  
22 productivity of that conversation, but I'm always  
23 happy to have it.

24                  **COMMISSIONER ERVIN:** Well, I'm going to tell  
25 you what I told them when they came in on this same



1           topic. We discussed the Atlantic Coast Pipeline  
2           with the utility companies that were here not too  
3           long ago. Last week? I told them, you can make  
4           this a win-win situation, and the way that I could  
5           foresee it – Tom Farrell’s an astute businessman.

6           **MR. WILL CLEVELAND, ESQ. [SELC]:** Yes, he is.

7           **COMMISSIONER ERVIN:** He’s a smart man.

8           **MR. WILL CLEVELAND, ESQ. [SELC]:** Very smart.

9           **COMMISSIONER ERVIN:** And he’s probably  
10          listening today. What I would suggest to you and  
11          to him is there’s a way that both sides can win.  
12          And the way you can do it is, if you had a  
13          mediation where all stakeholders came with their  
14          wish list, and part of your wish list would be a  
15          lower rate of return. And I tell you why I think  
16          that: When we did the Dominion merger, Tom Farrell  
17          came and testified – sat in the same chair you’re  
18          in now – and I asked him, when we were talking  
19          about rate of return and they were wanting 10.2 I  
20          think, something of that range, 10-point- – and I  
21          said, “Would you not consider something less?” And  
22          we took a recess and he came back and said, “We’ll  
23          take 9.9.” That showed me some flexibility and  
24          some business acumen that he’s willing, you know,  
25          to compromise on some of these issues. Maybe – who

1 knows? – it may be that this would be a window for  
2 you to come in with your wish list – for example,  
3 there are issues with how solar is being developed.  
4 We've got an acute problem. We've got issues with  
5 how to really get down and determine what true  
6 avoided costs are. We have to rely on the  
7 utilities to tell us what they are, because they  
8 have the models and it's virtually impossible to  
9 verify the inputs. They have the information. I'm  
10 not suggesting they would manipulate it, but I'm  
11 uncomfortable not being able to verify. So what if  
12 you came in and had a negotiation where they would  
13 agree to take a reduction in rate of return on the  
14 pipeline cost, and give other concessions to issues  
15 that your group cares about – for example, adding  
16 storage to promote cost savings, spending more  
17 money on demand control, spending more money on  
18 efficiency programs, energy efficiency programs,  
19 because it's going to take multiple strategy points  
20 to get to where we need to be in terms of  
21 protecting the planet.

22 MR. EDDY MOORE [CCL]: Yes, sir. And, again,  
23 I greatly appreciate your encouraging us to look  
24 for constructive solutions, and I would always  
25 rather be working with somebody than working

1           against them. I would be remiss, however, if I  
2           didn't point out – and I apologize for taking the  
3           time to get to it [indicating]. I want to show you  
4           the route of the Atlantic Coast Pipeline in  
5           Virginia, and just flag a few things. Sorry for  
6           this taking so long. A lot of slides. Blan told  
7           me to have fewer slides, and I should've listened  
8           to him.

9                           [Reference: Presentation Slide 31]

10           Right in here is where the Atlantic Coast  
11           Pipeline goes through the national forest, and it  
12           is some of the most rugged and steep and  
13           undeveloped terrain in the entire East Coast.  
14           Every single federal court that has looked at a  
15           permit issued by a federal agency has thrown those  
16           permits out because they are inadequate, they were  
17           rushed, they have been insufficiently prepared. So  
18           today's presentation was specifically designed to  
19           only present to this Commission topics that are  
20           about Commission-controlled utilities, but there  
21           are a host of problems with the Atlantic Coast  
22           Pipeline, well beyond the cost that ratepayers are  
23           going to bear. And I didn't want to burden you  
24           with –

25                   **COMMISSIONER ERVIN:** Oh, I understand.

1                   **MR. EDDY MOORE [CCL]:** – additional  
2                   information, but those are also issues that would  
3                   need to be addressed.

4                   **COMMISSIONER ERVIN:** But, again, there's a  
5                   solution to every problem, and an alternate route,  
6                   for example, would be part of the wish list that  
7                   you would bring to the table. I love the  
8                   Appalachian Trail. I love the Appalachian Trail.  
9                   I've hiked it many – not the entire trail, but  
10                  segments of it. I'd like to hike it someday, but  
11                  my knees are giving out. But the fact of the  
12                  matter is there are other alternatives. That's the  
13                  one point I'm making, so that could be on your wish  
14                  list when you go to mediation.

15                 **MR. EDDY MOORE [CCL]:** I appreciate it.

16                 **MR. WILL CLEVELAND, ESQ. [SELC]:** Thank you,  
17                 sir.

18                 **CHAIRMAN RANDALL:** Okay. Other Commissioners,  
19                 any other questions?

20                         [No response]

21                 All right. Thank you so very much for your  
22                 presentation today.

23                 And if there's nothing else, we are adjourned.

24                         [WHEREUPON, at 3:53 p.m., the proceedings  
25                         in the above-entitled matter were

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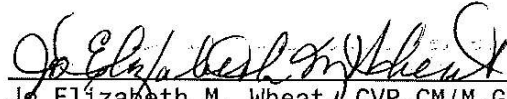
adjourned.]

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C E R T I F I C A T E

I, Jo Elizabeth M. Wheat, CVR-CM-GNSC, Staff Hearings Reporter for the Public Service Commission of South Carolina, do hereby certify that the foregoing is, to the best of my skill and ability, a true and correct transcript of all the proceedings had regarding a requested allowable ex parte briefing in the above-captioned matter, according to my verbatim record of same;

IN WITNESS WHEREOF, I have hereunto set my hand and seal, on this the 20<sup>th</sup> day of December, 2019.

  
Jo Elizabeth M. Wheat, CVR-CM/M-GNSC  
Hearings Reporter, PSC/SC  
My Commission Expires: January 27, 2021.